

Case Study

## Enabling a Growing SaaS Platform to Achieve SOC 2 Readiness

**Customer** : Sciative Solutions

**Industry** : Technology / SaaS

**Services** : SOC 2 Readiness

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### Sciative Solutions

Sciative Solutions, a fast-growing technology company, engaged us to strengthen their security posture and align with SOC 2 requirements as part of their enterprise readiness strategy.

As they scaled operations and onboarded larger clients, demonstrating strong security and governance became a key business priority

## KEY GOALS

- Build trust with enterprise customers
- Meet vendor security and due diligence requirements
- Establish structured internal processes and accountability
- Enhance data protection and operational resilience
- Strengthen market credibility and business positioning

## OUTCOMES

- Established a strong foundation for SOC 2 compliance
- Improved security governance and operational maturity
- Increased confidence in client and stakeholder interactions
- Enabled scalable processes to support future growth
- Strengthened risk visibility and incident preparedness



## THE CHALLENGE

As with many growing organisations adopting SOC 2 for the first time, the focus was on transitioning from informal processes to structured, audit-ready systems. Sciative needed to mature across multiple areas, presenting a clear opportunity to build a strong compliance foundation.

# KEY AREAS OF IMPROVEMENT



Enhancing risk assessment and continuous monitoring practices



Aligning physical security systems – access controls and surveillance timing accuracy



Establishing data lifecycle and retention controls



Formalising access control governance and authorisation processes



Introducing change management and approval workflows



Strengthening system implementation and documentation practices



Designing a robust disaster recovery and business continuity framework

## THE SOLUTION

**1**

### **Risk Assessment & Gap Analysis**

Conducted a comprehensive risk assessment aligned with SOC 2 criteria, identified gaps, and prioritised a structured remediation roadmap.

**2**

### **Process & Policy Enablement**

Defined and implemented access control policies, change management processes, and approval workflows with clear ownership and accountability throughout.

**3**

### **Security & Operational Improvements**

Strengthened physical and logical access controls, improved monitoring alignment, and implemented secure data handling and retention practices.

**4**

### **Business Continuity Planning**

Designed and documented a Disaster Recovery Plan (DRP) with resilience and recovery procedures tailored to Sciative's operations and risk profile.

**5**

### **Audit Readiness**

Supported documentation, evidence collection, and internal reviews – preparing the Sciative team for a smooth and confident external audit process.

## RESULTS & IMPACT



### Foundation

Strong SOC 2 compliance foundation established



### Maturity

Improved security governance and operational maturity



### Confidence

Increased trust in client and stakeholder interactions



### Scalability

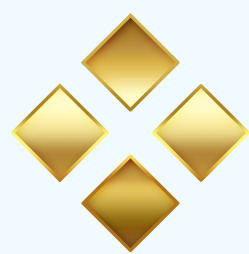
Scalable processes built to support future growth



### Visibility

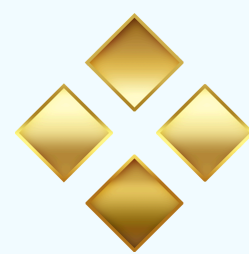
Strengthened risk visibility and incident preparedness

## BUSINESS VALUE DELIVERED



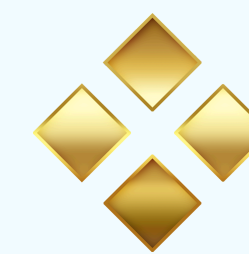
### Faster Enterprise Closures

Compliance posture reduces friction with security-conscious enterprise buyers and shortens deal cycles



### Improved Audit Readiness

Documented evidence and structured controls make future audits significantly less disruptive.



### Long-Term Scalability

A compliance-driven operating model that grows with the business without constant rework.

***"By aligning with SOC 2, Sciative has taken a significant step toward building a secure, reliable, and enterprise-ready platform – moving from ad-hoc processes to a structured, compliance-driven operating model."***

This engagement positioned Sciative for faster enterprise deal closures, improved audit readiness, and long-term security and compliance scalability – with the governance foundations to sustain it as the business continues to grow.

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1300 507 668



[sales@cybersapiens.co](mailto:sales@cybersapiens.co)



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